# Partner Marketing Kit



**GWN7660** 

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## **GWN7660 Sales Kit**

### GWN7660 - Sales Kit **Overview and Basics**

#### About the GWN7660

The GWN7660 offers dual-band 2x2:2 MU-MIMO with DL/UL OFDMA technology and a sophisticated antenna design for maximum network throughput and expanded Wi-Fi coverage range. To ensure easy installation and management, the GWN7660 uses a controllerless distributed network management design in which the controller is embedded within the product's Web user interface. The GWN7660 is also supported by GWN.Cloud. It offers an effective solution for high density deployments.

#### **Product Positioning**

GWN7660 is a perfect Wi-Fi access point for medium wireless network deployments with medium-to-high user density and offers a seamless connection with Grandstream's Wi-Fi capable IP phones. With support for advance d QoS, low-latency real-time applications, mesh networks, captive portals, 256 concurrent clients per AP and dual Gigabit network ports with PoE/PoE+,







Competitive Features

- 1.77Gbps aggregate wireless throughput and 2xGigabit wireline ports
- · DL/UL OFDMA technology
- Supports 256+ concurrent Wi-Fi client devices
- Up to 175-meter coverage range
- Self power adaptation upon auto-detection of PoE/PoE+
- Anti-hacking secure boot and critical data/control lockdown via digital signatures
- APs; GWN.Cloud offers unlimited AP management; GWN. Manager offers premise-based software controller

#### **GWN7660 Key Technical Specifications**

Wi-Fi Standards	IEEE 802.11 a/b/g/n/ac/ax (Wi-Fi 6)			
Antennas	2 dual band internal antennas			
	2.4GHz: gain 3dBi, 5 GHz: gain 3dBi			
Frequency Bands	2.4GHz radio: 2412 - 2484 GHz / 5GHz radio: 5180 - 5825 GHz			
Coverage Range	Up to 175 meters  ★coverage range can vary based on environment			
	*coverage range can vary based on environment			
Wi-Fi and System	WEP, WPA/WPA2-PSK, WPA/WPA2 Enterprise, anti-hacking secure boot and critical data/control lockdown via			
Security	digital signatures, unique security certificate and random default password per device			
Concurrent Clients	256+			
Network Interfaces	2 x autosensing 10/100/1000 Base-T Ethernet Ports			

- Market Leading Wi-Fi Standards: Wave-2 IEEE 802.TTa/b/ g/n/ac/ax standards, this supports past, present, and future Wi-Fi devices
- Greater Performance for Less Money: 256+ concurrent devices, 175-meter coverage range, 1.77Gbps aggregate dual-band throughput

### Network Management

Choose between three ways to manage your wireless network with the GWN7660.

- · GWN.Cloud: Grandstream's cloudbased Wi-Fi access point management platform. Configure, manage, and troubleshoot unlimited wireless deployments entirely from the cloud
- GWN Manager: For deployments with higher security standards, the GWN Manager is a premise-based version of the GWN.Cloud
- Built-in Controller: The GWN7660 can manage up to 50 local GWN series access points



#### ed Features

50 comes equipped with the advanced -boosting features of our GWN access points. FDMA: Access points running on the 801.11ax perform better in dense environments and are to manager multiple Wi-Fi devices with varying h demands

- Beamforming Technology: AP detects wireless clients and focus signals towards them
- Multiple Customized SSIDs: Up to 32 SSID channels with customized client configurations, captive portal, and bandwidth limits
- · QoS Standards: Prioritizes certain network traffic/devices so critical tasks don't compete for bandwidth, can be customized based on deployment



### Client Configuration

The way wireless clients access the internet through a GWN7660 can be highly customized based on AP or SSID.

- Blacklist: Prevents specific MAC addresses from connecting
- Connection Time: Enforce timeout of a connection and requires renewal
- Wireless Client Limit: Puts a cap on the maximum amount of wireless clients that can be connected to an SSID at a single time
- · Bandwith Rules: A variety of rules that restrict the bandwidth usage of client devices

**Translations** 

**English** 

## **GWN7660** Presentation



Translations

**English (PowerPoint)** 

English (PDF)

## Product Messaging

## GWN7660

Tagline	GWN 2x2:2 Wi-Fi 6 Indoor Access Point			
Subhead	The GWN7660 is an enterprise-grade 802.11ax Wi-Fi 6 access point that allows businesses to build next-generation Wi-Fi networks for high-density environments.			
Target Audience	Dense Wi-Fi environments such as medium-to-large offices, schools, colleges/universities, hotels, convention centers, stadiums, gymnasiums, auditoriums and more.			
Product Description	The GWN7660 offers dual-band 2x2:2 MU-MIMO with DL/UL OFDMA technology and a sophisticated antenna design for maximum network throughput and expanded Wi-Fi coverage range. To ensure easy installation and management, the GWN7660 uses a controller-less distributed network management design in which the controller is embedded within the product's Web user interface. The GWN7660 is also supported by GWN.Cloud and GWN Manager, Grandstream's cloud and on-premise Wi-Fi management platform. It is the ideal Wi-Fi AP for voice-over-Wi -Fi deployments and offers a seamless connection with Grandstream's Wi-Fi capable IP phones. With support for advance d QoS, low-latency real-time applications, mesh networks, captive portals, 256 concurrent clients per AP and dual Gigabit network ports with PoE/PoE+, GWN7660 is an ideal Wi-Fi access point for medium wireless network deployments with medium-to-high user density.			
Customer Challenges	Arenas and stadiums where there might be sports games, festivals, and concerts with dense crowds, looking to provide coverage and support to large numbers of client devices.	Medium to large offices who rely on Wi-Fi for most communications and need to support hundreds of simultaneous Wi-Fi connections while ensuring maximum quality for each connection.	Businesses who are experiencing lackluster Wi-Fi network quality now that they are relying on it for most communications and each user who need to access Wi-Fi across numerous devices concurrently.	
Customer Solutions	Each GWN7660 supports Wi-Fi 6 for faster data speeds and up to 250+ client devices. GWN series APs can be configured to create a mesh network in order to provide better coverage in hard-to-cover areas and create back-up in case an AP goes down.	GWN7660 supports Wi-Fi 6, which was designed specifically to maximize quality in dense Wi-Fi environments. It is ideal for businesses that rely on Wi-Fi for voice, video, data and mobility solutions.	GWN7660 supports the most advanced Wi-Fi standard, Wi-Fi 6, allowing it to be ideal for high-density Wi-Fi networks that require maximum speeds and client support.	

<u>English</u>	German	<u>Polish</u>	<u>Russian</u>
<u>French</u>	<u>Italian</u>	<u>Portuguese</u>	<u>Spanish</u>

## GWN7660 Datasheets



**Translations** 

**English** 

French

German

Italian

Polish

<u>Portuguese</u>

Russian

**Spanish** 

## GWN7660 Marketing Materials

## **Email**

Email (Packaged InDesign File)
Email (PDF)
Email Text (Word)
Email Banner (PSD)
Email Banner (PNG)

## **Email Signature**

Email Signature Editable File (PSD) Email Signature (PNG)



## **Press Release**

Grandstream Releases New Wi-Fi 6 Access Point to GWN Series



#### **Grandstream Adds First WiFi 6 Access Point to GWN Series**

Today, Grandstream has announced the release of a new Wi-Fi 6 Access Point to the GWN Series. The GWN7660 offers dual-band 2422 MU-MIMO with DIUL OFDMA technology and a sophisticated antenna design for maximum network throughput and expanded Wi-Fi overage range. The GWN7660 is also supported by GWN. Cloud and GWN Manager, Grandstream's cloud and on-premise Wi-Fi management platform. It is the Ideal Wi-Fi AP for voice-over-Wi-Fi deployments and offers a seamless connection with Grandstream's Wi-Fi capable IP phones.

## Fi 6

#### WiFi 6 Certified

The GWN7660 is fully certified by the Wi-Fi Alliance. The Wi-Fi Alliance drives global Wi-Fi adoption and evolution through thought leadership, spectrum advocacy and industry-wide collaboration. (Wi-Fi,

#### 2x2:2 MIMO

Dual-band 2x2:2 MUMIMO with DL/UL OFDI technology, and 1.77Gbps throughput





#### Coverage

Up to 175-meter coverage range and Supports 256 concurrent Wi-Fi client devices

#### **Deployment Scenarios**



and need to support hundreds of simultaneous W-Fi connections while ensuring maximum quality for each connection. GWN7660 supports Wi-Fi 6, which was designed specifically to maximize quality in dense Wi-Fi environments. It is ideal for businesses that rely on Wi-Fi for voice, video, data and mobility solutions.

Ideal for medium to large offices who rely on Wi-Fi for most communications

Hotels and convention centers need to support hundreds of users throughout large spaces while offering fast speeds -which is what the GWN/F660 was made to do. It utilizes the next-gen Wi-Fi 6 standard, supports mesh networks, and more





Arenas and stadiums where there might be sports games, restivals, and concerts with defension states of the states









## Digital Marketing - Social Template

### **Create your own Social Media Image**

Use the editable template to customize your own social image, or create your own using the elements provided below. We recommend using the text provided in the messaging and strategy on page 2 & 3.

Social Image w/ text Template:

Editable Photoshop File
Social Image w/ text English (PNG)

Product Images GWN7660 Front Wi-Fi 6 Certified

Logo (add your own or use Grandstream's)
Logo\_white
Logo\_blue

Official Grandstream Colors:

Deep Blue:

RGB: 42 / 83 / 137 #295288

Aqua Blue:

Grey:

RGB: 70 / 168 / 202

#46A7C9

RGB: 156 / 158 / 159

#9C9D9F

Orange (Secondary Color): RGB: 255 / 83 / 13

#FF530D



Subhead (from Messaging and Strategy on Pg.2) Tagline

(from Messaging and Strategy on Pg.2)

## Digital Marketing - Social Paid / Cover Photo

Paid Social Ad (no text)

Social Image (no text)

Paid/Non-Paid Social Copy

**Suggested Social Copy** 

Facebook Cover Photo - mobile and desktop friendly

<u>Facebook Cover Photo Editable (PSD)</u> <u>Facebook Cover Photo (PNG)</u>







## Digital Advertising - Banner Ads Template

### What are Banner Ads?

Banner advertising is synonymous with display ads. They're placed in high-traffic locations on webpages, creating brand awareness and generating click-throughs, purchases, and leads. These high-visibility locations include the front, bottom, or the side of a webpage; places where the eyes of browsers usually wander.

See the following page for recommended sizing.

Ad Banner 300x250 Editable Photoshop File (300x250 Sample) Ad Banner Sample 300x250 (PNG)

Product Images GWN7660 Front Wi-Fi 6 Certified

Logo (add your own or use Grandstream's)
Logo\_white
Logo\_blue

Official Grandstream Colors:

Deep Blue:

RGB: 42 / 83 / 137 #295288

Aqua Blue:

RGB: 70 / 168 / 202 #46A7C9

Grey:

RGB: 156 / 158 / 159

#9C9D9F

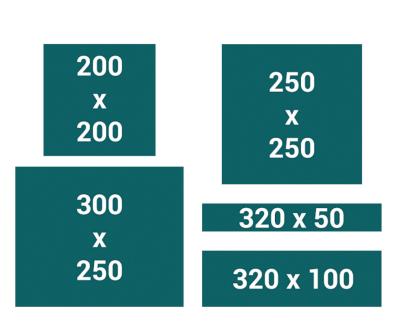
Orange (Secondary Color): RGB: 255 / 83 / 13

#FF530D

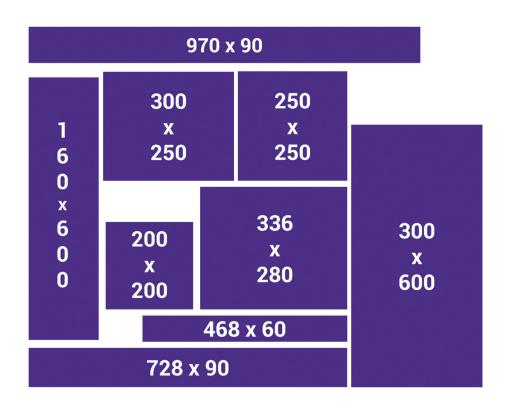


## Digital Advertising - Banner Ads Sizing

### **Mobile: Common Ad Dimensions**



## **Computer: Common Ad Dimensions**



## Marketing Assets

### 1. Product Images

- GWN7660 Front
- GWN7660 Back
- GWN7660 Right
- GWN7660 Left
- GWN7660 Top
- GWN7660 Bottom

### 2. Feature icons

- <u>Gigabit</u>
- 2x2 MIMO
- <u>175 Meters</u>
- Devices
- QoS
- <u>Security</u>
- PoE
- Embedded Controller







GWN7660 Back





GWN7660 Left



GWN7660 Top



GWN7660 Bottom



Gigabit



2x2 MIMO



175 Meters



Devices



QoS



Security





**Embedded Controller** 

